



Preparing for Your Interview – Popular Questions Asked by Employers

By: Christina Maley Higley, CEO MedSense Recruiting

1. “Tell me about yourself.”

This has become one of the most challenging questions for candidates during the interview process. Most often, candidates find themselves divulging every part and problem of their life. Steer away from this especially from topics that by law the interviewer can't ask (age, religion, marital status). Stay focused and prepare yourself ahead of time with a solid, straight forward answer!

2. “What are your weaknesses?”

We all have weaknesses and don't excel in everything that we do. When you are asked these questions, be PRE-pared with an answer. Touch upon a weakness you have, and highlight different techniques that you have done to strength yourself in this area. Attempt to channel the conversation, so that you will be allowed to highlight your strengths. Being aware of your weaknesses is a very strong indicator that you will most likely succeed in that area. Remember – weaknesses are areas to improve and there is always room for improvement!

3. “Why should we hire you?”

This is your opportunity to sell yourself. Don't sell yourself short! Tell them all of your positive experiences, personality traits, strengths, drive, education, and ambitions. Tell them what you like about their facility and the community. Don't be shy to highlight your accomplishments -- You have earned them and deserve to share them!

4. “Why do you want to work here?”

This question allows you to build off of the previous question. After you have highlighted your strengths, don't forget to highlight theirs. Let them know that you noticed the positive working environment present here, the opportunity to grow, the opportunity for your work to matter, etc. Now is the time to show them your excitement and why they would be crazy to pass you up!

5. “What are your career objectives and goals for the future?”

Don't be afraid to let them know that you have a plan of action. Specifically define what these goals are. For example that you want to grow with their practice, move up within the company, earn the employee of the year award – reach for the stars! Don't be so forthcoming and say that you are looking for a job at their facility for two years and plan to then move to another a state. Employers want employees who are dedicated and in it for the long run!



6. “Why are you leaving your current position or why are you looking at new opportunities?”

Your answer to this question should be short, sweet, and to the point. NEVER speak poor of your current employer or position. Rather, remind them that you are a dynamic individual, and looking to further your professional career in a new direction and that you want to do exactly that with THEIR organization.

When Ending the Interview...

When the interviewer is looking to end the interview and asks if you have any questions, always jump on this opportunity! This will give you the chance to address any questions or concerns that may have been misinterpreted or not previously discussed earlier in the conversation.

Take the chance to make them realize they need YOU! Ask the million dollar question: **“What can I do to make your job easier?”**

Also, Don't forget to ask for the job! If you are interested in the position, communicate that to them. Ask, **“When can I expect to receive a job offer from you?”**

And REMEMBER...Thank You, Thank You, Thank You! Get out the stationary and write a thank you note solidifying to them that you are the person for the job!