



Common Questions Job Seekers Have For Recruiters

By: Christina Maley Higley, CEO MedSense Recruiting

Q: *What is the process of working with a recruiter?*

A: After sharing your resume with someone like myself, I will speak with you in depth regarding your job search. I will then share with you job opportunities I am aware of and market your resume to potential employers. If the organization is interested in you, I will coordinate the interview process and help you with anything you may need to ensure the job interview process goes well.

Q: *What are the benefits of working with a recruiter like you?*

A: *It's all about you!* I am working with you to help you identify the best possible opportunities based on your education, interests, job search requirements, etc. I am also aware of opportunities within organizations that may not be publicly advertised and I am able to market your resume and abilities to the hiring managers with whom I have weekly interactions with. Most times job seekers are presented with almost DOUBLE the opportunities when working with a recruiter than trying to complete the job search process alone!

Q: *Does it cost me money to work with you?*

A: ***NO!*** An upstanding recruiter will not ask job seekers for a penny and if they do, IT'S A RED FLAG! Recruiters are compensated by the healthcare organizations to help bring the best possible candidates to them. Working with me requires no obligation and especially not monetary!

Q: *Does working with a recruiter hurt my chances at getting a job?*

A: **No way!** When working with a recruiter it may even help your chances! I am representing you and I will do my best to make sure the hiring organization knows all the reasons they should hire you. I work to highlight and reinforce all the reasons why you SHOULD get the job to my connections!

Q: *What types of services do recruiters offer to job seekers?*

A: After years in the industry, I offer you what you need to get a job! Need help "sprucing up" your resume? Feel not quite prepared for the big interview? I can help you with almost anything having to do with your job search and interview process. Just ask!

Q: *How do I know if working with a particular recruiter is right for me?*

A: Working with a recruiter is like finding the perfect real estate agent or even making a new friend! Do you feel comfortable with me? Do you trust the recruiter? Do you connect on both a professional and personal level? Do they have a proven track record of results? Find a recruiter that "clicks" with you and let them work for you!